

DOING BUSINESS IN CANADA SEMINAR

Meridian Hills Country Club, 7099 Spring Hill Rd. Indianapolis, IN

Wednesday, February 22, 2011

9:00 am – 1:00 pm

AGENDA

Partners: PNC Bank (Thomas Miller)

Canadian Consulate General (Detroit)

Barnes & Thornburg LLP (Peter A. Morse)

BKD Accounting Firm (Tom Miller, Partner)

Department of Commerce, IEDC, and Indiana Chamber of Commerce; and

The World Trade Club of Indiana (event promotion only)

9:00 Registration/Coffee / networking

9:15 Welcoming remarks by PNC senior official

9:30 Doing Business in Canada overview –Delon Chan, Consul & Trade Commissioner

10:00 Business structure, labour law, and legal issues in Canada – presented by Peter A. Morse, Barnes & Thornburg

10:30 Coffee break/Networking

10:50 Accounting - General tax structures: how to organize the business to obtain the right tax result, Operating Taxes – GST/HST; Tax treaty between the US and Canada
- Doing business without creating a taxable presence
- Service PE
presented by Tom Miller, Partner, BKD Accounting Firm

11:20 Foreign Currency Risk Management in Canada –presented by: Thomas Miller, Managing Director, Foreign Exchange, PNC Capital Markets

11:50 Luncheon with keynote speaker Dr. Roy Norton, Consul General of Canada.
Topic: **“US-Canada Relations: Opportunities Abound”**

12:50 Closing remarks – presented by PNC

1:00 End of program

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